

## Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 XMB-02 /023 R

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APPROVED BY EB/OCA/CM/JJREILLY

COM/BIC/OIM/RTURNER (INFO)

EXIMBANK/CLEIK (INFO COPY)

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COM/BIC/OED/EPD/JRHEAGEN ACTG. DIR

-----100123Z 117733 /72

P 092235Z FEB 77

FM SECSTATE WASHDC

TO AMEMBASSY LISBON PRIORITY

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E.O. 11652: N/A

TAGS: BENC, PO

SUBJECT: MAJOR PROJECTS: PETROGAL (SACOR) AND SINES

- PROJECTS - LITWIN INTEREST

REF: A) STATE 022485, B) LISBON 0667, C) 76 STATE 313041

- D) 76 STATE 309467, E) 76 LISBON A-258

1. AS EMBASSY ALREADY AWARE, PER REFS A-D ON SINES  
COMPLEX, LITWIN CORP. EXTREMELY INTERESTED IN PURSUING  
DESIGN/CONSTRUCTION CONTRACTS ON PORTUGUESE PROJECTS IN  
PETROLEUM/CHEMICAL SECTORS. COMPANY ALSO ADVISES INTEREST  
IN UPCOMING SACOR PROJECTS MENTIONED REF E.

2. CABO RUIVO REFINERY EXPANSION/CONVERSION--IN RESPONSE  
TO PREQUALIFICATION NOTICE FOR DESIGN/CONSTRUCTION WORK  
ON CATALYTIC CRACKING, PRODUCT SWEETENING AND MEROX  
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(GAS CLEANING) UNITS, LITWIN SENT QUALIFICATION MATERIAL  
TO SR. LOPEZ VAZ OF PETROGAL/SACOR (LISBON) IN DECEMBER.  
COMPANY HAS NOT RECEIVED RESPONSE AND WOULD GREATLY  
APPRECIATE EMBASSY CHECKING WITH SACOR ON THIS PROJECT  
TO ASSURE LETTER WAS RECEIVED AND LITWIN IS BEING  
CONSIDERED. WOULD ALSO APPRECIATE ANY FURTHER DETAILS  
EMBASSY CAN DEVELOP INCLUDING WHICH OTHER U.S. AND

FOREIGN FIRMS HAVE APPLIED, WHEN PREQUALIFICATION  
DECISION WILL BE MADE, TIMING ON BIDDING, ETC.

3. CARBON BLACK PLANT-SACOR APPARENTLY MOVING AHEAD  
WITH PLANS FOR BUILDING 10,000 TON/YEAR CARBON BLACK  
PLANT ADJACENT TO REFINERY (THEY HAVE APPARENTLY CHOSEN  
LISBON RATHER THAN SINES SITE MENTIONED ENCLOSURE REF E)  
AND ARE CURRENTLY CONSIDERING LICENSING PROCESS TECHNOLOGY  
FROM EITHER CONTINENTAL CARBON, COLUMBIA CARBON, OR  
J. M. HUBER CORP. LITWIN HAS BEEN KEEPING IN TOUCH WITH  
SACOR ON THE POSSIBILITY OF SUPPLYING DESIGN/CONSTRUCTION  
SERVICES. PROJECT ESTIMATED TO COST DOLLARS 8 MILLION  
OF WHICH DOLLARS 6 MILLION COULD REPRESENT U.S. SERVICES,  
LICENSING FEES, AND EQUIPMENT, PROVIDED U.S. FINANCING  
COULD BE ARRANGED. WOULD BE INTERESTED IN FURTHER INFO  
EMBASSY CAN DEVELOP ON STATUS THIS PROJECT, POSSIBLE  
COMPETITION, TIMING FOR DECISIONS ON PROCESS LICENSOR  
AND ENGINEERING FIRM, ETC.

4. RE SINES LDPE PLANT (REFS A, C, D), LITWIN HAS HEARD  
FROM FRENCH AFFILIATE THAT CNP WILL BE EVALUATING BIDS  
ON TECHNICAL/PRICE BASIS WITHOUT REQUIRING FINANCING  
OFFERS, AND CNP WILL SEEK FINANCING AFTER CONTRACT  
AWARD IS MADE. ON THIS BASIS LITWIN U.S. WOULD BE OUT  
OF PICTURE (LITWIN S.A. WOULD BID ON ITS OWN) UNLESS  
CNP LINED UP TIED U.S. FINANCIAL PACKAGE. PLEASE  
CONFIRM.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE029670  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/MEPD/WHAIMES/CF  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Expiration:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 10c618c9-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 22485, 77 LISBON 667, 76 STATE 313041  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3360870  
**Secure:** OPEN  
**Status:** <DBA CHANGED> mcm 20041230  
**Subject:** ENGINEERING AND CONSTRUCTION  
**TAGS:** BENC, PO  
**To:** LISBON  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009